



Overview Objectives Definition & Importance Types & Appropriateness Identifying Mentees Building Relationships Challenges & Overcoming Next Steps Questions & Answers Contact Information

Mentorship

Mentorship Management

No matter what age or career stage, mentors can serve an invaluable role
 Often, the most challenging part is simply getting started
 This presentation is designed to

 (1) Help you get started
 (2) provide a blueprint for successfully identifying mentors or

becoming one





"A mentor is someone who allows you to see the hope inside yourself." —

Mentor

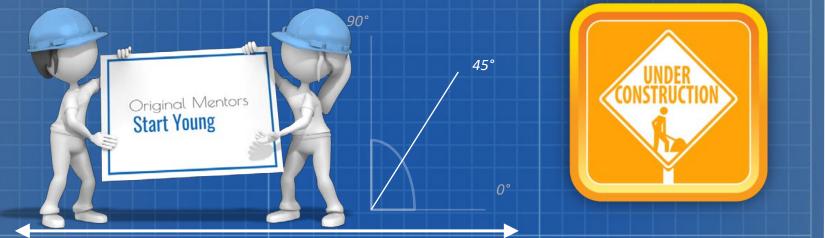
Someone who teaches or gives help and advice to a less experienced and often younger person. (Miriam Webster, 2018)

Femtor

Female mentorship is the mentoring of women by women to further their career and development prospects. A female mentor is sometimes called a *femtor*. (Ruth Brown, 2005)

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Mentee Identification



Mentees, Mentors & Femtors: Keeping it simple

First ones- parents, relatives, siblings, & friends
 Remember how you felt- likes & dislikes
 Reverse Mentorship- Mentee win win (i.e., technology)
 Identify your development need
 Consider professional gaps & aspirations
 Go beyond gender comfort (consider someone not like you)

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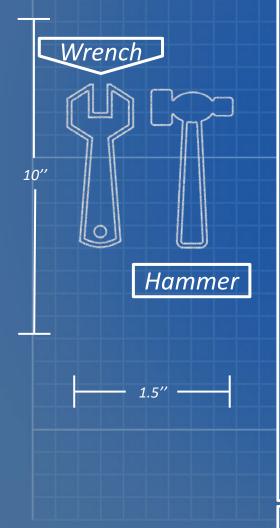


Toolkit Checklist

What's the goal- successor or self development?
 The Why- what's missing? (i.e., marketing, operations)
 List 1-3 items & prioritize
 Internal-who & what do you need to know?
 External- same industry, other industry (trustworthy?)
 Alignment for current or potential (loyalty?)
 Research (social media: Linked-in, associations, etc.)

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Building Relationships: Tools & Considerations



Wrenches, Hammers, & Velvet Gloves

 Personality Types
 Risk & Reward/Investment
 Gender Considerations
 Visible or Discreet
 Time Allocation
 When & Where ("Geico" Calls)
 Operating Principles ("What Happens in Vegas"...)

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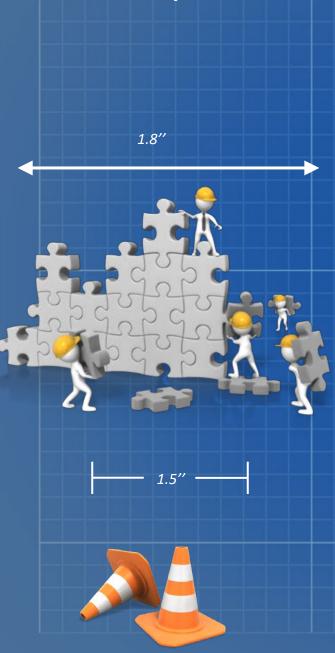
Challenges

10''

Overcoming Challenges Personality Types & Compatibility Requests- Avoid Probing, Alternatives Gender & Cultural Considerations □ Visible Contact or Discreet □ Time Allocation (Think "Billable" Hours- Make it worth the time) □ When: Schedule Initial & "Geico-15 minute" Calls Terminating the Relationship is ok, just do so with grace 🍆

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Summary



Putting the Pieces Together Do Your Homework Make A List & Check it Twice Be Precise Determine Needs Ensure A Win Win/ROI □ ID Your Mentor or Mentee(s) Establish Timeline Get Started!

It's always the small pieces that make the big picture

Mentorship



Questions? Comments?

Dr. Tracey Veal tyveal@aol.com

or Success

